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(Pages : 2)

Name.....

Reg. No.....

**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2020**

B.Com./B.B.A.

A12—PROFESSIONAL BUSINESS SKILLS

Maximum : 80 Marks

Time : Two Hours and a Half

**Section A**

*Answer at least ten questions.*

*Each question carries 3 marks.*

*All questions can be attended.*

*Overall Ceiling 30:*

1. What is BCC in e-mail ?
2. What do you mean by user documents ?
3. Define 'Professionalism'.
4. List out any *four* e-Governance websites and its purposes ?
5. What do you mean by Google Ads ?
6. What is Phishing ?
7. What is a Questionnaire ?
8. What is internet hoax ?
9. What do you mean by Cyberethics ?
10. What is content marketing ?
11. What is SWAYAM ?
12. What is predictive analysis ?

..... four advantages of e-Books ?



**Section B**

*Answer at least five questions.*

*Each question carries 6 marks.*

*All questions can be attended.*

*Overall Ceiling 30.*

16. What is internet advertising? What are the various types of internet advertising?
17. Explain various stages or phases of data analysis process.
18. What do you mean by e-Governance? Explain its benefits and challenges.
19. What are the major uses or applications of AI in business?
20. How digital marketing is different from traditional marketing?
21. What are intelligent agents? Explain its features.
22. Explain the types of digital libraries. What are the disadvantages of digital libraries?
23. What are the standards to be followed for technical documentation?

(5 × 6 = 30 marks)

**Section C**

*Answer any two questions.*

*Each question carries 10 marks.*

24. What is Cyberspace? What are the various physical threats faced by the I.T. industry?
25. What are professional skills? What are the important soft skills required for business success? What are the benefits of such skills?
26. What you mean by e-Learning? Explain various types of e-Learning. What are the benefits and drawbacks of e-Learning?
27. Explain the importance of business data analytics. What are its components?

(2 × 10 = 20 marks)