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Name	
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FIRST SEMESTER M.B.A. DEGREE EXAMINATION, DECEMBER 2016

(CUCSS)

BUS IC 01—BUSINESS COMMUNICATION

(2016 Admissions)

Time: One Hour and a Half

Maximum: 18 Weightage

Section A

Answer all the questions.

Each question carries 1 weightage.

- 1. What is a resume?
- 2. What is meant by body language?
- 3. What is a press release?
- 4. What are the kinds of business letters?
- 5. List the factors affecting listening.
- 6. What is lateral communication?

 $(6 \times 1 = 6 \text{ weightage})$

Section B

Answer any four questions.

Each question carries 3 weightage.

- 7. List and explain the characteristics of a good letter.
- 8. What are the psychological barriers to communication? How can these be overcome?
- 9. Highlight the scope and importance of corporate communication. What are it components?
- 10. Draft a letter of complaint using a hypothetical situation.
- 11. What are the elements of presentation ? What factors must be considered while designing presentations?
- 12. Discuss the role of social media in communication.

 $(4 \times 3 = 12 \text{ weighatge})$