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Name Management Reg. No.

FIRST SEMESTER M.B.A. DEGREE EXAMINATION, JANUARY 2012

Paper 1.4-MANAGERIAL ECONOMICS

(2009 Admissions)

Time: Three Hours

Maximum: 60 Marks

Part A

Answer the following.

Each question carries 2 marks.

- 1. What is macro economic approach?
- 2. What is a demand curve?
- 3. Define Ordinal utility.
- 4. What is point elasticity of demand?
- 5. What are the criteria of a good forecasting method?

 $(5 \times 2 = 10 \text{ marks})$

Part B

Answer any four questions. Each question carries 4 marks.

- 6. Explain snob effect on market demand behaviour.
- 7. What are the differences between implicit cost and explicit cost?
- 8. Explain the laws of returns to scale. Describe them using the Iso-quants.
- 9. Distinguish between Labour economics and Managerial economics.
- 10. Explain the effect of government interventions in market price behaviour.
- 11. A firm increases its advertising expenditure from Rs. 60,000 to Rs. 75,000. Its sales increase by 20 % from the initial volume of 90,000 units. Measure the promotional elasticity of demand.

 $(4 \times 4 = 16 \text{ marks})$

Part C

Answer any **three** of the following. Each question carries 7 marks.

- 12. What are the different types of forecasting? How can the firm determine the most suitable forecasting method to use?
- 13. How is the "Law of diminishing Returns" reflected in the shape of the total product curve?
- 14. What are the various phases of "Business Cycle"?

Turn over

15. What is market equilibrium? Determine the market equilibrium price and quantities when demand and supply equations represented as

$$Q_d = 10 - 0.2 \text{ p}, Q_s = 2 + 0.2 \text{ p}.$$

16. If $Q = 1.01 L^{0.75} K^{0.25}$, estimate TP, average and marginal products of labor and capital when 10 workers are employed with 4 machines. $(7 \times 3 = 21 \text{ marks})$

Part D

Answer the following. The question carries 13 marks.

17. Discuss inflation causes and effects on different sections of society.

(13 marks)

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