

D 70865



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Name.....

Reg. No.....

THIRD SEMESTER M.B.A. DEGREE EXAMINATION, DECEMBER 2014

Management

BUS 3E H02—PERFORMANCE MANAGEMENT

(2013 Admissions)

Time : Three Hours

Maximum : 36 Weightage

Part A

Answer all the questions.

Each question carries 1 weightage.

1. What is vision and mission ?
2. What do you mean by performance standards ?
3. What is critical success factor analysis ?
4. What are smart goals ?
5. What is a reward system ?
6. What is competency mapping ?

(6 × 1 = 6 weightage)

Part B

Answer any six questions.

Each question carries 3 weightage.

7. What is the criteria to link individual responsibilities to organisational performance ?
8. Explain the criteria to evaluate performance of Junior and top level managers.
9. Elaborate the relation between rewards and performance with examples.
10. Explain the significance of time management in performance appraisal.
11. Bring out the importance of feedback management for performance management.
12. What are the limitation and boundaries of performance related rewards.
13. Explain the technique of developing agreed competencies.
14. Bring out the competencies required for effective performance in modern organisations.

(6 × 3 = 18 weightage)

Turn over

Part C

*Answer any two questions.
Each question carries six weightage.*

15. How to evaluate performance of employees ? Critically analyse the indication of performance for different levels of people in an organisation.
16. Explain the leadership and motivation skills required to maintain performance level of managers in organisation.
17. How performance appraisal can be made effective ? What are the different techniques of performance appraisal ? Explain with examples.

(2 × 6 = 12 weightage)