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SECOND SEMESTER M.B.A. DEGREE EXAMINATION, JUNE 2017

BUS 2C 10—SOFT SKILL DEVELOPMENT

(2013 Admissions)

Time: One Hour and a Half

Maximum: 18 Weightage

Part A

Answer all questions.

Each question carries 1 weightage.

- 1. How to perfect Oral skills?
- 2. What are Aural Skills?
- 3. What is a mock presentation?
- 4. How to prepare for an interview?
- 5. What do you mean by the term indentation?
- 6. What are abbreviations?

 $(6 \times 1 = 6 \text{ weightage})$

Part B

Answer any three questions. Each question carries 2 weightage.

- 7. Explain the features of informal conversation.
- 8. Explain the features of Effective Business Etiquettes.
- 9. How does communication help in Business?
- 10. Explain the features of Team Presentation.
- 11. Distinguish between Extempore and a Lecture.

 $(3 \times 2 = 6 \text{ weightage})$

Part C

Answer any one of the following. The question carries 6 weightage.

- 12. How will you report a business meeting on the change of timing and transport facility that was about to be implemented from the next calendar month?
- 13. Describe the various negotiating techniques which will help you to resolve interpersonal conflicts.

 $(1 \times 6 = 6 \text{ weightage})$