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# SECOND SEMESTER M.B.A. DEGREE EXAMINATION, JUNE 2017

(CUCSS)

# BUS 2C 16—BUSINESS RESEARCH METHODS FOR MANAGEMENT

(Regular FT-2016 Admissions)

Time: Three Hours

Maximum: 36 Weightage

#### Part A

Answer all questions.

Each question carries 1 weightage.

- 1. What is the importance of research question?
- 2. What is a hypothesis and what are its uses in research?
- 3. What is the difference between a one-tailed and a two-tailed test?
- 4. Distinguish between nominal and ordinal scales.
- 5. What are constructs?
- 6. What is type 1 error?

 $(6 \times 1 = 6 \text{ weightage})$ 

## Part B

Answer any **four** of the following. Each question carries 3 weightage.

- 7. Explain stratified random sampling.
- 8. Explain discriminant validity.
- 9. What is content analysis?
- 10. What do you mean by coding?
- 11. Compare between face to face and telephonic interviews.
- 12. What is multivariate analysis?

 $(4 \times 3 = 12 \text{ weightage})$ 

## Part C

Answer any three of the following. Each question carries 4 weightage.

- 13. Explain research process.
- 14. Compare between mailed questionnaire and telephonic interview.

Turn over

15. From the data given below of 400 persons test whether smoking is independent of gender :

	Smoking	Not smoking	Total
Male	120	120	240
Female	60	100	160
Total	180	220	400

- 16. A potential buyer of fluorescent lamp bought 50 lamps of each of the two brands namely national lamps and Indian lamps. Upon testing he found that the brand national had a mean life of 1282 hours with a population standard deviation of 80 hours whereas the brand Indian had a mean life of 1208 hours with a population standard deviation of 94 hours. At 5% level of significance can the buyer conclude both the brand have the same mean life?
- 17. What are the qualities of a good research report?

 $(3 \times 4 = 12 \text{ weightage})$ 

Part D

Answer the **compulsory** question. The question carries 6 weightage.

18. Following figures relate to production in kgs of wheat of three varieties of A, B and C in 12 plots:

	34 34		38	42	
			35		
C	38	36	39	39	42

Use ANOVA to test whether there is significant difference in production of 3 varieties. Use 5% level of significance. Will your conclusion differ if 1% level is used?

 $(1 \times 6 = 6 \text{ weightage})$