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FOURTH SEMESTER M.B.A. DEGREE EXAMINATION, JUNE 2017

(CUCSS)

BUS 4C 24-INTERNATIONAL BUSINESS

(2013 Admissions)

Time: Three Hours

Maximum: 36 Weightage

Part A

Answer all questions.

Each question carries 1 weightage.

- 1. What do you mean by customs duty ?
- 2. What is expetriation ?
- 3. What is franchising?
- 4. What do you mean by TNC?
- 5. What are objective of WTO?
- 6. What is FDI?

 $(6 \times 1 = 6 \text{ weightage})$

Part B

Answer any six questions.

Each question carries 3 weightage.

- 7. What do you mean by global strategic partnership ? Explain its advantages.
- 8. Explain the role of social environment in international business.
- 9. Explain the role of EXIM bank in promoting Indian companies.
- 10. Write a note on the problems faced by marketer of international business.
- 11. What is the role of business ethics in international business?
- 12. What do you mean by technology transfer? Why the home countries oppose technology transfer?
- 13. Explain the barriers to globalisation.
- 14. Discuss the dispute mechanism and procedures set by WTO for settlement of international disputes.

 $(6 \times 3 = 18 \text{ weightage})$

Turn over

Part C

Answer any two questions.

Each question carries 6 weightage.

- 15. Discuss about the Indian trade policies.
- 16. Discuss some of the important international marketing strategies.
- 17. Explain the advantages of joint venture as an entry strategy. How automobile industry used this strategy to enter Indian market?

 $(2 \times 6 = 12 \text{ weightage})$